

Job Description:	Program Officer	Responsible to:	Manger, Knowledge Hub
No. of direct reports:	-	Location	Delhi
Duration	1 year	Job Function	Program Management
Purpose:	To support in rolling out of Educately		

RESPONSIBILITIES

- Identify potential clients in education sector for Educately and build professional relationship with identified decision makers of the education sector, educationists and teachers.
- Brief decision makers and end users about Educately, its purpose, details of each module as per their requirement, its USPs and value to the teacher and student community.
- Drive regular engagement (through different mediums) with enrolments to build retention and ensure course completions.
- Tie up and engage with schools/group of institutions for driving enrolments on Educately.
- Forecast and achieve monthly, quarterly and annual targets, successfully close opportunities and achieve recruitment and retention goals.
- Create a journey for the participants from joining to completion across milestones.
- Conceptualizing the promotions to drive the recruitments among education sector clients.
- Understanding clients' requirement and providing feedback to Educately

- content development team for customization as per requirement.
- Support in documentation of the processes and analysing feedbacks.
- Provide necessary support to the team members in ensuring all the program related deadlines are met
- The candidate will be expected to use available marketing tools/method depending on the situation

KEY PERFORMANCE INDICATORS

- Identify potential clients
- Briefing Educately to the decision makers
- Tie up and engage with schools/group of institution
- Programme enrollments and completion
- Collecting and analyzing feedbacks

ABOUT EDUCATELY

Educately.org is Population Foundation of India's knowledge hub—a digital one-stop resource centre for information pertaining to adolescent health and well-being. A critical component of the portal is an online teacher-training programme, ARSH for You, that delivers information on adolescent reproductive and sexual health

teachers and social workers to undertake a value added certificate course on Adolescent Reproductive and Sexual Health.

COMPETENCIES

- Taking Initiatives:** Takes initiative and steps into ensure programme and team goals are met.
- Working together:** Is a team player and works closely within the team as well as with cross functional teams.
- Communication Skills:** Excellent written and verbal skills to network
- Responsiveness:** Understands the demands of organization needs and can identify and respond to urgent tasks
- Willingness to Learn:** Continuously works towards improving professional competence by acquiring new skills
- Delivering Results:** Is goal oriented and takes initiative in identifying alternate methods to ensure high quality results.
- Adaptability and Initiative:** Quickly adapts to organizational demands and is open to take new challenges
- Adherence to Policies:** Abides by organisational norms and policies all the time

REQUIRED SKILLS

- At least 2-3 years of prior experience in institutional/ corporate sales and marketing
- Experience in doing market development and business development
- Experience in handling clients independently
- Ability to document the work into structured reports
- Well equipped with basic computer skills
- Candidates from companies working with education sector clients will be preferred.
- Excellent communication skills in Hindi and English

HOW TO APPLY

Please send your updated CV with a covering letter describing your suitability for the position to hrpfi@populationfoundation.in latest by January 15, 2021. Please mention the position "Program Officer" in the subject line of your e-mail. Only shortlisted candidates will be contacted



ABOUT PFI

The Population Foundation of India (PFI) is a national non-government organization at the forefront of policy advocacy and research on population, health and development issues in the country. PFI leads advocacy efforts and works as a think-tank dedicated to promoting and advocating effective formulation and implementation of gender sensitive population, health and development policies, strategies, and programs in the country. Policy advocacy, social and behavior change communication, community action and knowledge management are some of the key strategies that PFI works on to achieve the organization's goals.

Over the years, PFI has played a catalytic role to address issues relating to gender equality, women empowerment and other social determinants. PFI is committed to serving the economically weak and marginalized sections of society in the high priority districts (HPDs) with poor socio-health-demographic indicators.

OUR STRATEGY

Reproductive health and family planning can positively influence and advance the newly laid out Sustainable Development Goals by addressing multiple targets and ushering in an era of development. Access to voluntary family planning has the potential to save lives and help break the cycle of poverty, stabilize population growth and ease the pressure on the environment. It is the most cost-effective development investment.

We believe that health, education and wellbeing of the population is crucial for sustaining just, equitable economic growth and development. For that to happen, change has to happen at three levels – individual, social and systemic or policy levels, ensuring that the country offers a conducive and enabling policy environment for girls and women to claim their rights, agencies of youth to be involved in demanding and supporting efficient and accountable governance and informed policy makers to inspire a vibrant future. PFI will act as a catalyst, a facilitator to offer compelling evidence based scholarship, thought leadership and convention inform, inspire and initiate actions that will contribute to and strengthen our national plans and priorities. We will realize our mission by building leadership and public accountability, influencing social norms, reframing public discourse and collaborating with national and global initiatives in population studies and family planning. We believe that our mission will significantly contribute to India's commitment to achieving Sustainable Development Goals and FP2020 targets.

OUR VALUES

MUTUAL RESPECT	EQUITY AND JUSTICE
INTEGRITY	WOMEN'S RIGHTS
COURAGE OF CONVICTION	INDEPENDENCE
CORE VALUES	HUMILITY

OUR MISSION

To advance gender-sensitive, rights based population and family planning policies and actions for a just, equitable and prosperous society.

STRATEGIC OBJECTIVE 1

To advance family planning and reproductive health as drivers of individual rights

- Girls and women are able to take informed choices for exercising their bodily rights without fear or inhibition
- Young people and women are able to access to high quality and affordable family planning services and reproductive health care

STRATEGIC OBJECTIVE 2

To position family planning and population measures as critical drivers of sustainable growth and development in India

- Family Planning and women's rights are national priorities that help realize higher growth and sustainable development.
- Strong rights based policies, adequate budgets and efficient public institutions help build and sustain quality of life and wellbeing.

STRATEGIC OBJECTIVE 3

To ensure family planning and reproductive health becomes drivers of youth leadership for social transformation at scale

- Gender sensitive family planning and reproductive health rights and services form the fulcrum of all social development plans and actions
- Young people, particularly among women, are leading grassroots transformation towards a just and equitable social system

OUR APPROACH

ADVOCACY:

Global thought leadership, high quality evidence-based narratives to inform and inspire law makers for comprehensive family planning and reproductive health policies; shaping family planning discourses within sustainable

BEHAVIOR CHANGE:

Utilize power of technology and new-age media platforms targeted intervention on reproductive health education and gender sensitive behavior, attitudes and practices of the society, particularly young people

ACCOUNTABILITY:

Promote agency of youth, particularly girls and women, within community led participatory governance initiatives to enhance efficiency and accountability of public systems and delivery services